



Orion Sutures (India) Private Limited

**Eminent Manufacturer, Exporter and Supplier of
Surgical Sutures , Polypropylene Mesh and
Bonewax**

Certifications:

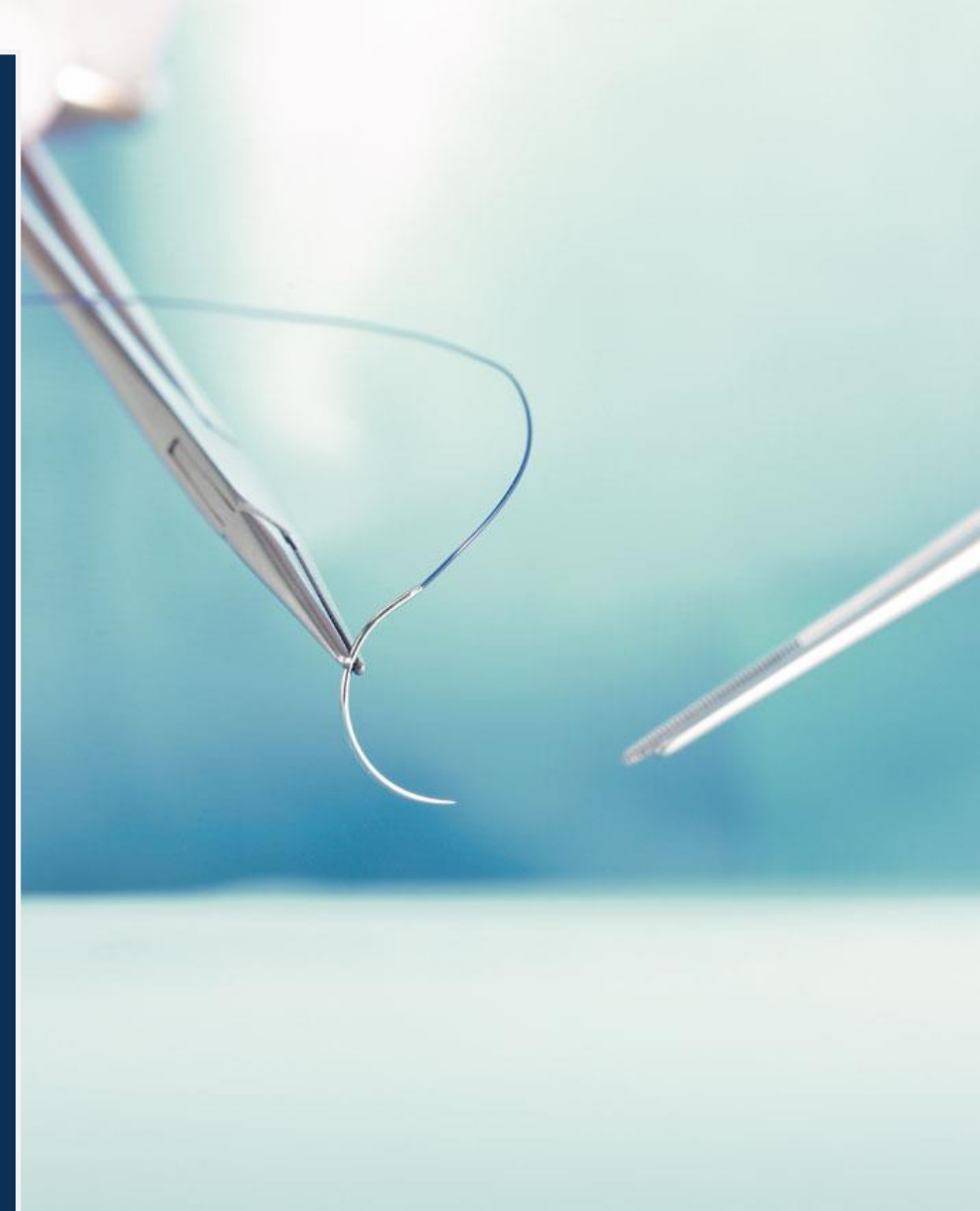
- European CE from 3EC Slovakia,
- EN ISO 13485:2016, European Free Sale Certificate
- USFDA
- WHO GMP
- An ISO 9001:2015 Certified Company



About Orion Sutures

Established in 1994, Orion Sutures has distinguished itself as a leading manufacturer, exporter, and supplier of high-quality surgical sutures, including both absorbable and non-absorbable types, as well as hernia mesh and bone wax. With a robust distribution network of 673 partners across India and a presence in 63 countries globally, Orion Sutures is acclaimed for its exceptional product quality and reliable delivery, making it the preferred choice among surgeons worldwide.

Our state-of-the-art manufacturing capabilities allow us to produce 100,000 dozen units monthly, a capacity that is continually expanding to meet the growing demands of our longstanding clients. Orion Sutures offers a versatile range of suture and needle combinations, featuring both 302 (ORIPASS®) and 420 stainless steel atraumatic needles, tailored to meet diverse surgical needs. We pride ourselves on offering customizable packaging solutions that adhere to international color-coding standards, ensuring compliance and ease of use in various medical settings. By providing our products at competitive prices, including special pricing for tenders, Orion Sutures remains dedicated to supporting hospital supplies globally, reaffirming our commitment to excellence and innovation in the medical device industry.





— ABOUT US

Company Profile

Started in 1994 as Sri Orion Pharmaceuticals and Sutures, Handled by Mr Sudarshan K S from 2015, Formed Pvt Ltd company in year 2018 with year-on-year growth and Expanding our Presence Globally. Holding License Number KTK/28/268/94 and CDSCO License Number: MFG/MD/2021/000276.



Our Mission

ORION sutures are being used in most of the hospital, having reduced the cost of healthcare to the patient by means of the most affordable pricing strategy. As we have range of sutures our reasonable pricing strategy has helped the patient in reducing the cost of surgery.



Our Vision

To produce excellent products and to be fair in our dealings by providing our customers with the Best quality products at a reasonable price.

— Why us?

Orion Sutures (India) Private Limited Specialities

- ✓ In House Sterility testing for giving the Best Quality Product
- ✓ Offer both 302 ORIPASS® and 420 Steel Needles
- ✓ Economical Price.
- ✓ Delivery within 30 days.
- ✓ "International Color Coding" for Suture.
- ✓ Samples & Special Prices for Tenders.
- ✓ Drilled end ribbed needles for better grip
- ✓ We offer Customized Packing



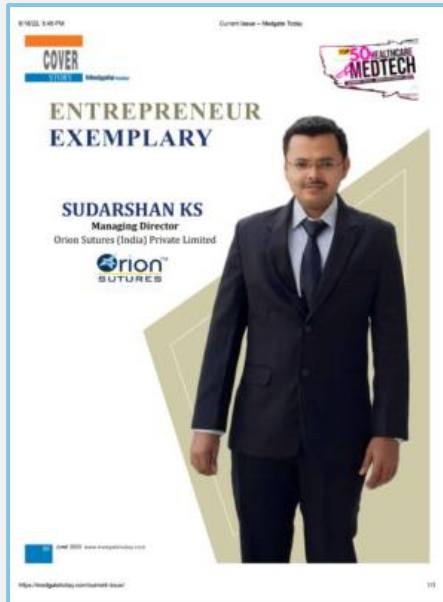
30	30 Years of experience
63+	Exported products to 63 Country Globally
673	673 Distributors in India
129	129 Direct Doctor Customers in India

Our MARKET

**673 Distributors across India and Our Products
are Exported to 63 Countries Including :**

- ✈ Armenia
- ✈ Angola
- ✈ Bangladesh
- ✈ Botswana
- ✈ Bulgaria
- ✈ Burkina Faso
- ✈ Burundi
- ✈ Croatia
- ✈ Cyprus
- ✈ England
- ✈ Guatemala
- ✈ Ghana
- ✈ Guinea
- ✈ Hungary
- ✈ Iraq
- ✈ Italy
- ✈ Lebanon
- ✈ Malawi
- ✈ Namibia
- ✈ Nepal
- ✈ Nicaragua
- ✈ Nigeria
- ✈ Papua New Guinea
- ✈ Philippines
- ✈ Sudan – North & South
- ✈ UAE, Qatar
- ✈ Vietnam
- ✈ Zimbabwe, Many more







IS PROUD TO RECOGNIZE

ORION SUTURES (INDIA) PRIVATE LIMITED

IN THE

'Spotlight Edition 2022'

This certificate is an annual recognition manifesting companies that have showcased stellar performances across various key parameters and achieved commendable milestones with its unique solutions & services.

Sujith Vasudevan

Sujith Vasudevan



Sudarshan K S,
Director,
Orion Sutures India

Sudarshan K S is a young Entrepreneur having completed MBA in a reputed University in Bangalore, born and brought up in a business class family have a vast experience having associated with multiple family business in Bangalore since a very long time always accepts challenges in business and to drive it in a smooth way. Sudarshan is being a steward of governance for Orion Sutures since 2015 as a Managing Director.

SUDARSHAN K S

A YOUNG ENTREPRENEUR
WITH A ZEAL TO GO GLOBAL

Medical devices are regarded as a vital component of healthcare systems, the benefits they can give continue to grow as they are essential for the safe and effective prevention, diagnosis, treatment, and recovery of illnesses and diseases. Medical devices are an integral part of the healthcare delivery system and equip health service providers with the necessary tools to perform their job or providing quality healthcare effectively. Thus, medical device manufacturers play a critical role in maintaining the risk-benefit balance by ensuring that products are developed, tested, labeled, and rendered maximum benefit. One of the prominent players in this space manufacturing and supplying an entire range of premium quality Surgical Sutures including Absorbable Surgical Sutures, Non-Absorbable Surgical Sutures, Micro Sutures, as well as Hernia Mesh and Bone Wax on both the domestic and international fronts is Orion Sutures India. Orion Sutures is a Bangalore-based firm that was established in 1994 and has been successfully spearheaded by Sudarshan K S since 2015. Sudarshan K S is a young and dynamic entrepreneur who is steering the firm towards reaching new heights and achieving great prospects. In an exclusive interview with CEO Insights, Sudarshan K S, Director at Orion Sutures, walks us through his professional attributes and the distinct facets of the company.

Throw some light on your educational background and professional experience. What prompted you to venture into the medical device domain?

I pursued my MBA in 2015 from a reputed University in Bangalore. I come from a business-class family and had an opportunity to join the family business which was operational in the textile and packaging industry since 1994. However, when I joined the company the business was not doing well in the market and was on the verge of collapse. So, we decided to restructure the company and

venture into the medical device domain as it was a booming market. Subsequently, I took the helm of the business and established Orion Sutures in 2015. We gradually scaled up our production facilities, including every aspect of quality or whatever was required at the time, including machines and sophisticated latest technology. And from a turnover of 50 lakhs in 2015, we could reach a turnover of around 2 crores in 2017, and 12 crores in the previous financial year.

How would you define Orion Sutures India as an organization and its market position? Orion Sutures India is a leading manufacturer, exporter, and supplier of surgical sutures such as absorbable sutures, non-absorbable sutures, micro sutures, as well as hernia mesh and bone wax in India and across the globe. Orion Sutures India is well recognized globally for its high-quality products, prompt delivery, and use of the best needles and cutting-edge technology. Our products have always been a preferred choice since we have bulk manufacturing of about 100,000 doses per month, which is continually growing due to demand from our regular clients. We provide our products in the proper packaging while also ensuring that we offer competitive prices for both Hospital Supplies and Special Pricing for Tenders. Most of our business is operational on the international front, wherein 74% of our total turnover comes from export. We have a vast presence in more than 45 countries in Europe, Africa, and Asia.

What is the unique proposition that your organization offers to clients?

Quality is the key to our success as per our company's motto and we never compromise on quality. In addition to this, on-time delivery is our top priority which is strictly adhered to within our organization. We are a professionally managed organization that operates in a systematic manner with separate verticals of our business for domestic and international tenders, each well maintained by teams of proficient professionals allocated for the same. Further, certification is one of the most essential aspects of this industry and we are accredited with all the major international certifications including ISO 9001:2015 Certificate, EN ISO 13485:2016 Certificate, C G E Certificate - sterile, Absorbable Surgical Suture & Sterile Bone wax, USFDA Certificate, and WHO-GMP Certificate.

Besides, we also have a dedicated vertical for IVDs, where we take initiatives to give some free products to some of the IVDs.

Orion Sutures India is well recognized globally for its high-quality products, prompt delivery, & use of the best needles & cutting-edge technology

What tools and technology are you leveraging that aid you to stay ahead of the competition?

We are equipped with a state-of-the-art manufacturing facility in Bangalore which is fully equipped with the latest technology, tools, and machinery that ensures efficient business operations. We ensure to update our machinery every year and always strive to stay aligned with the latest trends and technology in the market. The technology framework that is embedded in our products and solutions portfolio has been creating a significant impact in the market that customers prefer it as a top preference among other competitors in this space.

Going forward, what are the changes in market behavior that you anticipate, and what are the opportunities that you foresee?

As aforementioned, the medical device industry is a booming market and we aspire to continue growing with our standardized quality products, while also developing and introducing novel products and solutions in the market. Currently, we have around 600 distributors in India and are present across 45 plus countries globally. And as we proceed ahead, we intend to expand into more countries, leveraging our emphasis more on the European and African markets.

INDIA'S TOP NEWSMAKER OF 2022 IN HEALTHCARE

NEWS MAKERS

2022 to be followed in 2023

THIS CERTIFICATE IS PROUDLY PRESENTED TO

Sudarshan KS

Managing Director
Orion Sutures India Pvt. Ltd.



9th January 2023
Date

Process Advisor

AMG ADVANCE MEDIA GROUP

Afzal
Md. Afzal Kamal
Founder & Editor
Medgate Today



COVER
STORY

NEWS MAKERS 2023

Sudarshan KS
Managing Director
Orion Sutures India Pvt. Ltd.

We are into Manufacture and Export of Surgical Sutures, Polypropylene Mesh and Sterile BoneWax. Orion Sutures is a leading supplier with best Quality product along with economical price. We are a professionally managed company having presence with 511 distributors in India and Exporting to 55 countries Globally.

INDIA'S TOP NEWSMAKERS IN HEALTHCARE INDUSTRY

Sudarshan K S is a young Entrepreneur having completed MBA in a reputed University in Bangalore, born and brought up in a business class family have a vast experience having associated with multiple family business in Bangalore since a very long time always accepts challenges in business and to drive it in a smooth way. Sudarshan is being a steward of governance for Orion Sutures since 2015 as a Managing Director.

Geographical footprint

We have direct Exports to more than 50+ Countries including England, Italy, Algeria, Morocco, Bulgaria, Iraq, Iran, Syria, Nigeria, Bolivia, Iran, CHINA, UAE, South Africa, Bangladesh, Nepal, Russia, Vietnam, Philippines, Sri Lanka, and many more. Within India also have our dealer, across all major Cities and still expanding our Client base.

UPGRADING ADAPTING LATEST STANDARDS AND BEING A TECHNOLOGY DRIVEN COMPANY

A EUROPEAN CE & ISO CERTIFIED MEDICAL DEVICE COMPANY DRIVEN BY OUR MOTTO "QUALITY IS THE KEY TO SUCCESS"

It is an undeniable fact that people prefer brands over Quality for all Medical Devices products. The simple reason for people grabbing branded products is Trust, Consistency, and importantly, QUALITY. The premium standards should not just be confined to outfits and accessories but mainly to our life-saving medical devices & products. With that said, we are in need to look for service providers that offer nothing but quality for our medical needs. One such brand that bestests high standards and premium quality is the niche of Surgical Sutures in Orion Sutures - an eminent Manufacturer, Exporter, and Supplier of entire range of Surgical Sutures both Sterilized Absorbable Surgical Sutures, Sterilized Non-Absorbable Surgical Sutures, Sterile Bone wax and Sterile Polypropylene Mesh. The market leader believes that quality of care is the key component for the right medical services. Under the aegis of Sudarshan K S, the company is deriving the route to offer the best for its customers at an unmissably economical price with best quality product. For achieving universal health coverage, it is delivering medical services that meet essential quality criteria. Sudarshan has supervised Orion's achievement along with the entire team of professional a high-potential team for our clients. Below is an excerpt from CEO Insights' interview with him taking us through a virtual tour of the company and his journey.

Introduce Orion Sutures to our audience. Also, how has the firm built a reputation in the market over the years?

One of the oldest company to start Sutures Manufacturing Orion Sutures (India) Private Limited (Formerly known as Sri Orion Pharmaceuticals & Sutures) was established in year 1994 by Mr Rao Orion Sutures has been a reputed brand in market in the last 28 years. The Company is licensed to manufacture sterile sutures by the Regulatory Authority in our country (India) under the Drugs & Cosmetics Act 1945 and Holding License No. KTC/20/2019-4 and have been supplying the best Quality product at a Economical Price. We have been manufacturing entire range of Sutures, having all the requirements which include European CE Certificate, EN ISO 13485:2016 certified by BSI, Slovakia, the International quality standard ISO 9001:2015. The company of our work it speaks to all quality-related activities in an organization and helps ensure customer's needs are met and focus on quality to gain a competitive edge and to become a global leader. With an innovative motive, we have per forth unconventional quality monitoring systems by complying with the international quality standards accepted

by most of the world. All our products are as per European standards and comply USP, our products are appreciated for their non-reactive nature, cost-effectiveness, and great strength, owing to which they are highly demanded by our global clients.

How is Orion different? Throw light on the USP

We have Bulk Manufacturing capacity. Our organization ensures meeting the customers' needs by keeping time and quality in mind to gain a competitive edge and to access global markets. Our advanced and latest machines deliver best high-quality product. We offer 302 used Premium Quality Needles in our products along with our Specialized Circular Needle attachment which causes less trauma. We have a world-class manufacturing facility with Class 10000 Production area and Class 100 Area QC (meeting ISO 14644) requirements. The manufacturing and testing are managed and Operated by our competent and devoted staff who are experienced and qualified, daily approved by the regulatory authority. We do manufacture Sutures based on customized specifications even in OEM/OEM packing as per our End user's requirement, our products are most acceptable for meeting the European Standards of our Product. As a quality-driven brand, we focus on upgrading the systems and facilities frequently. All our operations from raw materials to packaging are strictly controlled by our professional staff. The manufacturing and testing conform to the requirements for surgical sutures as specified in the United States Pharmacopoeia. We have built an in-house Sterility testing facility. As mentioned earlier our company policy is to give the Best Quality Product at Economical Price. With a large volume of business, we could incorporate an affordable pricing strategy for our products.

Elaborate on the growth story & plans of the company.

We have observed consistent growth year by year within the organization, so we are planning to add one more Manufacturing Facility soon. Despite tough times during Covid we have raised our growth graph even in the FY year 2020-21 having good relationship and being a trusted brand Globally. We always develop quality-driven products, Upgrading adapting latest standards and being a Technology driven Company we have established long-term business relations with our valuable Client Partners.

We look forward to adding new products to our portfolio based on customers demand which include the disposable products which is value addition to our existing product. In the short span of time, we always get updated as per customers requirement and industry trends and implement it in our Organization.

www.medgatetoday.com JANUARY 2023 7E

Events



Arab Health 2020,
Dubai



Arab Health 2019,
Dubai



Africa Health,
Johannesburg 2018

Events



**Medica 2022,
Germany**



**Medica 2022,
Germany**



**Medica 2022,
Germany**

Events



**Arab Health 2023,
Dubai**



**Arab Health 2023,
Dubai**

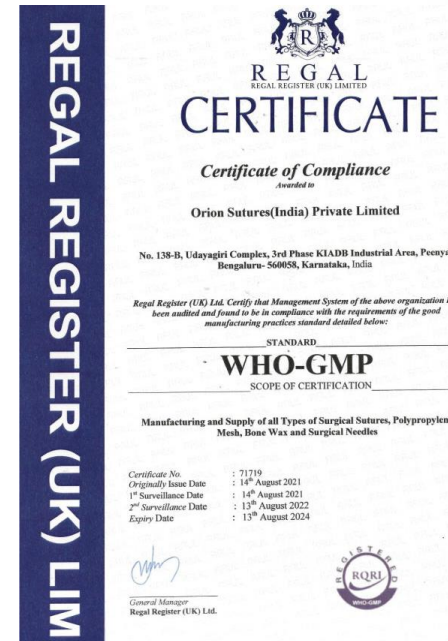


**Arab Health 2023,
Dubai**

Certificates



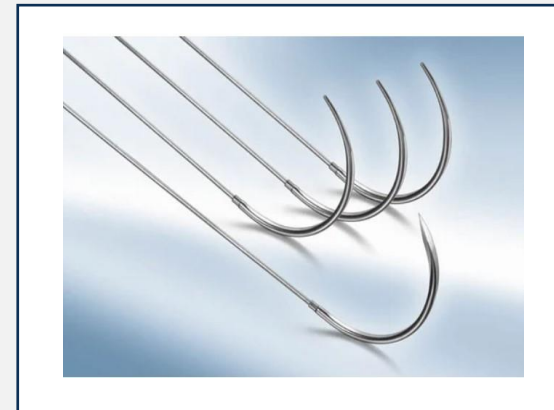
Certificates

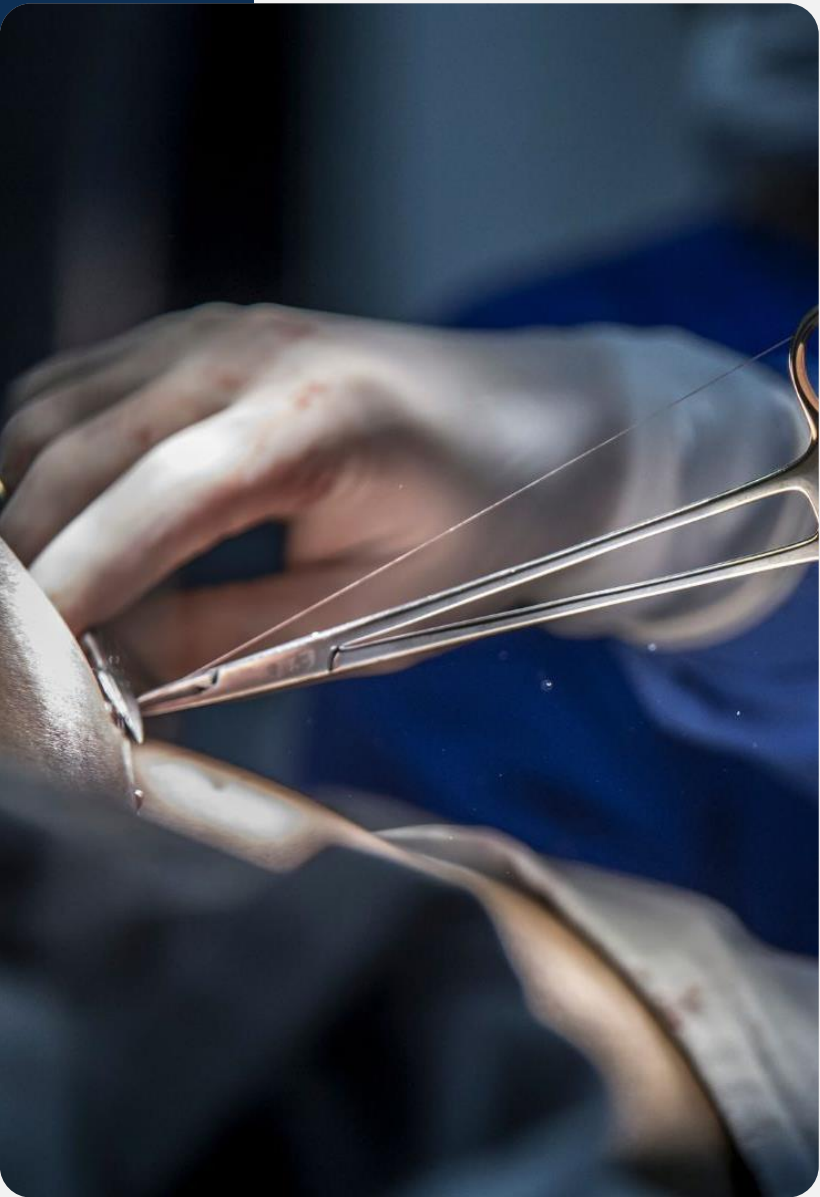


Products



Products





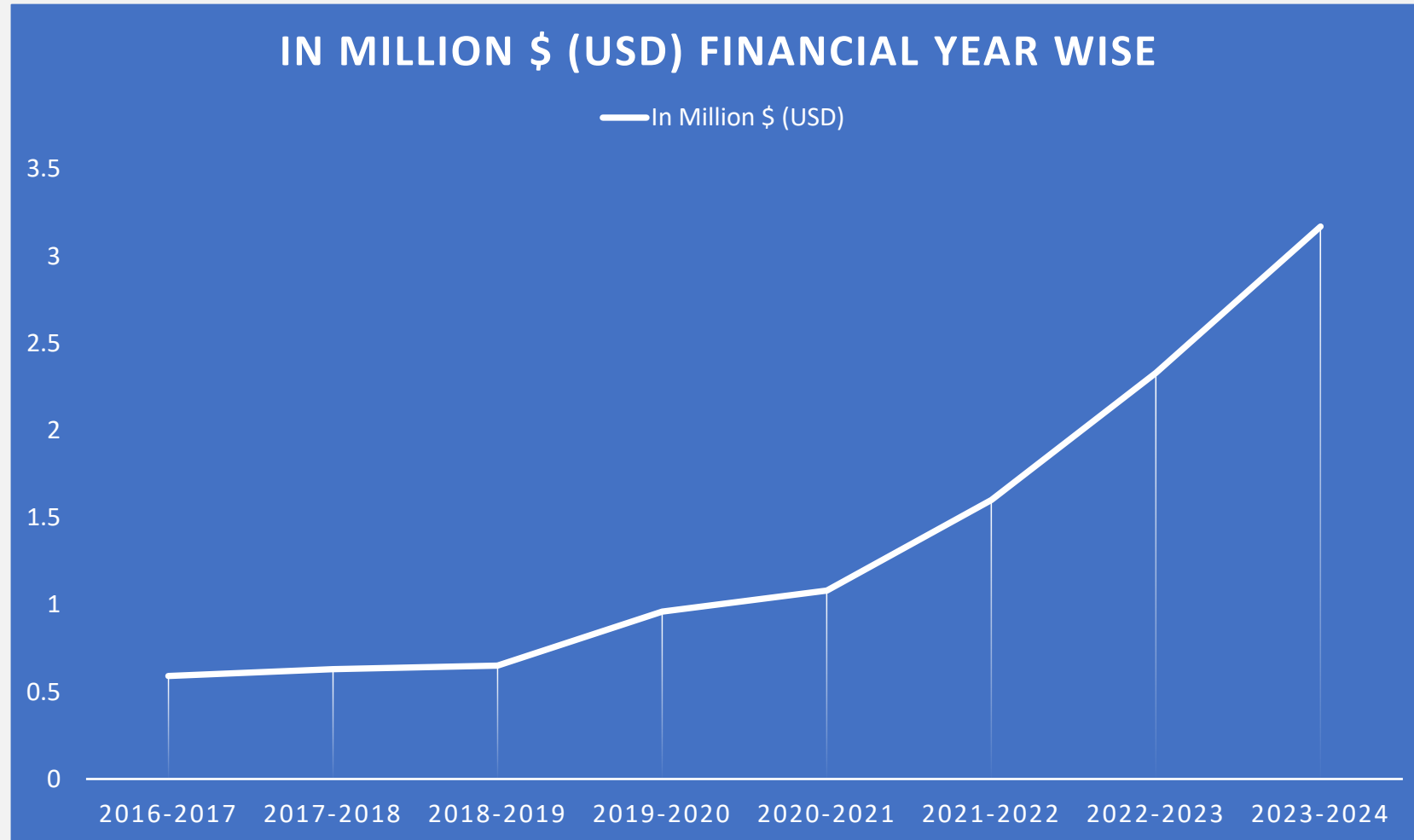
Why Choose Us ?

Having spent over 2 decades in our domain, we have become a powerful entity. Following segment includes the attributes that help us in attaining a satisfied client base.

- ✓ State-of-the-art infrastructure
- ✓ Use of advance technology
- ✓ Excellent professionals

- ✓ Quality assured products
- ✓ Prompt delivery
- ✓ Client satisfaction

Our Company Growth Status





About Director

Mr .Sudarshan K S

Sudarshan K S is a young Entrepreneur having completed MBA in a reputed University in Bangalore, born and brought up in a business class family have a vast experience having associated with multiple family business in Bangalore since a very long time always accepts challenges in Business and to drive it in a smooth way. Sudarshan is being a steward of governance for Orion Sutures since 2015 as a Managing Director.

Escalation Matrix

Level 1	Accounts@orionsutures.com
Level 2	ea@orionsutures.com
Level 3	sudarshan@orionsutures.com

We are a Performance Driven Company; We will be Happy to hear from you to assist you.

**PHONE**

Export , Merchant Exporter BD
team : +91-9986349005,
Domestic NBD :
+91-9945825055,
+91-9880825055
Office Landline : 080-41215055

**WEBSITE**

www.orionsutures.com

**EMAIL**

mail@orionsutures.com
Accounts@orionsutures.com
info@orionsutures.com

**ADDRESS**

138-B, "UDAYAGIRI COMPLEX" 3rd
Phase KIADB INDUSTRIAL AREA,
PEENYA, BANGALORE -560058,
KARNATAKA (INDIA)