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Your Active Partner for Manufacturing of various Pharmaceutical Formulations



- ISO, WHO GMP Manufacturing Facilities
- Three Decades of Trust
- Exports to Over 40 Countries



2012-2013

2014-2015





We thank all our buyers and well wishers

## **Our Story**

"Health is the greatest gift, contentment is the greatest wealth, faithfulness the best relationship." - Buddha

With this philosophy, InterMed had humble beginnings in the pharmaceutical manufacturing business in 1981. Keeping the patient at the center of everything we do, we have always focused on Caring for life and have been Committed to saving lives. Over the years we have grown brick by brick to from a single product and single factory to building three factories, 250+ products and 700+ people at InterMed striving to offer quality medicines and innovative offerings for millions of patients consuming our products across the world.

We have 3 units of total 100,000 sq feet of manufacturing area dedicated to tablets, capsules, oral liquids, topical ointments, dry syrups and transdermal patches.

Our plants are highly accredited and have received approvals from national and international regulatory authorities. Our robust systems, process and agile execution provide us the competitive edge in catering to changing demands. We have the flexibility in batch sizes to service low-volume and high-volume product needs.

We have one of the widest ranges of pharmaceutical finished formulations of 900+ SKUs over 40+ therapeutic areas including general, oncology and beta-lactum and innovative pain patches.

Our commitment to make the life of the patient better led us to invest in a center of excellence in research and development. We focus on developing new formulations and processes. We are the first company in India to manufacture hydrogel technology-based transdermal patches. Our focus and success with such complex technologies, drives us to invest consistently in innovation and patient convenience. We manufacture a range of pain relief and fever patches which are supplied for export to the US market. The patches are supplied to pharmacy chains like Rite Aid, WellSpring, Amazon.com, etc. The patches are registered in South Africa and Europe as well.

InterMed was built on mutual trust, consistent quality, and commitment to serve our partners across the world in the 40+ markets where we supply our products. We believe in building long and successful relationships with partners. In most of the markets, we have established strong 20+ year old relationships. We believe this is our strength and it keeps 700 of us at InterMed motivated and drives us to better ourselves as we grow.

### **Our Values**

At InterMed, we believe in Caring for the lives of our patients and are Committed to deliver Quality in product, processes and systems.

## Presence in International Markets:

We are supplying our medicines to 40+ markets globally in Africa, Australia, Latin America, Russia, USA, South East Asia, Central Asia where we have partners with long lasting relationships.

We are committed to deliver the product to the last mile through our extensive distribution and marketing set-up in French speaking West African countries. Our team of experienced delegates reaches out to doctors, nurses and prescribers of various specialties and make a range of brands available in the market. We stand together with the doctors and patients to fight various infectious diseases, malaria, anemia, pain, etc. We are also focusing on meeting the unmet needs of cancer care in these countries by making oncology products available in the country.

We have recently ventured into the Australian market with OTC products through our subsidiary InterMed Laboratories Pty Ltd.

We have had the privilege to supply Medical Kits to the Government of Angola. These kits contain 75 different essential medicines and surgical items which are supplied in a single kit to help improve access to medicines in Health Centers all over Angola.

#### **Presence in Indian Market:**

Our presence in India, focuses on our own brands in dermatology, antibiotics, women's health categories. Our highly driven sales and marketing team is focusing on establishing new products to cater to the changing needs of the patients. Our vision is to expand rapidly all over India with a comprehensive basket of products to cater to the needs of the doctors and patients.

# **Capacity per annum**



### Block 1

Tablets 2760 Million
Capsules 144 Million
Liquids 3 Million
Ointments 6 Million

## Block 2

Patches 20 Million

Unit I

Tablets 2160 Million
Capsules 720 Million
Liquids 7.5 Million
Ointments 6 Million



Unit II

# Medical kits supplied to Government of Angola 75 essential medicine in a single kit.





### TRANSdermal Patches





Each patch contains Menthol 5%, in a gel base

Each patch contains Menthol 5% Methyl Salicylate 1.5% in a gel base



### Transdermal Patches

#### OTC

- Lidocaine 4% Patch for Pain Relief
- Lidocaine 4% + Menthol 1% Patch for Pain Relief
- Menthol 5% Patch for Pain Relief
- Menthol 7.5% Patch for Pain Relief
- Capsaicin 0.025% + Menthol 1.25% Patch for Pain Relief
- Capsicum extract + Menthol + Camphor Patch for Pain Relief
- Menthol 1% + Methyl Salicylate 1.5% Patch for Pain Relief
- Nasal Decongestant Vapor Patch Compare to Vicks® VapoPatch active ingredients
- Menthol Fever & Migraine Gel Sheets
- Menthol + Lavender Oil Patch for Sleep
- Melatonin 3mg Patch for Sleep
- Period Pain Patch for Menstrual cramps
- Diclofenac diethyl amine 200mg Patch

#### Rx

- Lidocaine 5% Patch
- Diclofenac sodium 1% Patch
- Diclofenac epolamine 1% Patch
- Ibuprofen Patch
- Flurbiprofen Patch

## **Global Presence**

Africa: Angola, Burkina Faso, Botswana, Burundi, Congo D.R.C., Cameroon, Guinea - Conakry, Ivory Coast, Kenya, Mali, Malawi, Mauritius, Mozambique, Nigeria, Namibia, Rwanda, Senegal, Sierra Leone, South Africa, Swaziland, Tanzania, Uganda, Zambia, Zimbabwe

Asia: Afghanistan, Sri Lanka, Myanmar

Caribbean Island: Dominican Republic, Cuba

Middle-East: Yemen

CIS: Moldova, Russia, Uzbekistan

Central America: Belize, Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua, Panama

South America: Peru, Guyana, Ecuador

North America: USA

Oceanian Countries: Australia, Fiji, Papua New Guinea,

## **New Market Entry - Australia**

InterMed Laboratories Pty Ltd Australia was incorporated in 2022 to enter a new regulated market Australia and NewZealand.

We have five product registrations in Australia.

Ibuprofen 200mg Softgel Capsules

Ibuprofen 200mg + Paracetamol 500mg Tablet

Cetirizine 10mg Tablet

Bromhexine 8mg Tablet

Paracetamol 500mg Tablet



# **Regulatory Approvals**

## **Audited**

WHO GMP

MCAZ

MCAZ Zimbabwe

Pharmacy and Poisons Board

PPB Kenya

**INDSO** 

NDSO Lesotho



NDA Uganda



NAFDAC Nigeria



MOH DR Congo



DPML Côte d'Ivoire



NMRA Sri Lanka

# Compliance



CECMED Cuba



FMHACA Ethiopia



FDA Philipines

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